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| Note 46 KCS FY15 BUDGET  Projected Revenue Increases (Decreases) Note 22 Local Tax Revenue Note 23 BEP Increase: |                          |                |                          |
|--|--------------------------|----------------|--------------------------|
| Note 22 Local Tax Revenue  |                          |                | 424,885,000              |
| Note 22 Local Tax Revenue  |                          |                |                          |
|  | 8,500,000                | _              | 8,500,000                |
|  | 8,300,000                |                | 8,300,000                |
| Note 23 Growth/Inflationary  | 1,900,000                | -              | 1,900,000                |
| Note 23 Salary Component   | 4,376,000                | -              | 4,376,000                |
| Note 7 Other State - extended contract, CL, etc.   | (785,000)                | -              | (785,000)                |
| Note 6 Other Revenue - indirect cost, misc.  | (250,000)                | -              | (250,000)                |
| Note 8 Reduction in budgeted Medicaid reimb  | (344,000)                | -              | (344,000)                |
| Note 29 Operating Transfer - SNP   | 130,000                  | -              | 130,000                  |
| Note 9 Fund Balance FY15 Approp (non recurring) Note 9 Fund Balance FY16 Approp                                  | (4,270,000)<br>1,000,000 | -              | (4,270,000)<br>1,000,000 |
| rund Balance FF10 Approp   | 1,000,000                | -              | 1,000,000                |
| PRELIMINARY REVENUE FY15-16  | 10,257,000               | -              | 10,257,000               |
| Projected Expenditure Increases (Decreases)  |                          |                |                          |
| Fixed Increases  |                          |                |                          |
| Note 16 Salary Increase - Certified (4% total)   | 10,015,000               | -              | 10,015,000               |
| Note 3 Step Increases (funded partially thru turnover):  | •                        |                |                          |
| Note 3 Certified (\$3.83m)   | 3,830,000                | (1,915,000)    | 1,915,000                |
| Note 3 Classified (\$0.89m)  | 894,000                  | (447,000)      | 447,000                  |
| Note 1 Debt Service  | 2,750,000                | -              | 2,750,000                |
| Note 10 Charter School   | 828,000                  | -              | 828,000                  |
| Note 31 Substitute Pay Incentive Note 25 MYP/ IB   | 300,000                  | -<br>(250,000) | 300,000                  |
| Note 13 Utilities - Increase in rates  | 497,000<br>400,000       | (250,000)      | 247,000<br>400,000       |
| Note 18 Trustee Commission   | 95,000                   | -<br>-         | 95,000                   |
| Note 33 ESL Expenditures   | 320,000                  | -              | 320,000                  |
| Note 29 SNP reimbursements   | 130,000                  | -              | 130,000                  |
| Note 30 Maintenance and Operations   | 773,000                  | (773,000)      | -                        |
| Note 2 Transportation  | 250,000                  | -              | 250,000                  |
| Budget True-Ups Absorbed in Base Budget  |                          |                |                          |
| Note 1 Closed Co. DB Plan/ Disability  | 2,100,000                | (2,100,000)    | -                        |
| Note 17 Unbudgeted/BEP Positions hired FY14-15   | 1,741,000                | (1,741,000)    | -                        |
| Note 32 Sick Leave Payout  | 1,200,000                | (1,200,000)    | -                        |
| Note 4 Elementary Principals (contract extension)  | 325,000                  | (325,000)      | -                        |
| Budget True-Ups Funded via Budget Transfer   | $\neg$                   |                |                          |
| Note 11 Transportation (potential fuel index costs)  | 780,000                  | -              | 780,000                  |
| Note 20 Magnet Allocations   | 60,000                   | -              | 60,000                   |
| Note 24 Technology   | 220,000                  | (110,000)      | 110,000                  |
| Note 19 Volunteer Background Checks  | 150,000                  | -              | 150,000                  |
| Note 5 Workers Compensation premiums  Note 18 Trustee Commissions  | 180,000                  | -              | 180,000                  |
| Note 18 Trustee Commissions  Note 27 Interpreter Requests (Section 504)  | 133,000<br>70,000        | -              | 133,000<br>70,000        |
| Note 27 Athletic Insurance   | 54,000                   | -              | 54,000                   |
| Note 39 Fee Waiver Allocations   | 158,000                  | -              | 158,000                  |
| Note 37 Personal Services Accounts - LIT   | (1,805,000)              | -              | (1,805,000)              |
| Budget True-Ups Funded via Savings/Adjustments   | $\neg$                   |                |                          |
| Note 13 Utility Costs  | 2,100,000                | (1,500,000)    | 600,000                  |
| Note 28 Copier utilization at school level   | 700,000                  | (400,000)      | 300,000                  |
| Initiatives Funded Previously by Other Sources   |                          |                |                          |
| Note 12 TIF (TAP) - NIET Grant (Reduction in Scope)  | 6,000,000                | (5,150,000)    | 850,000                  |
| Note 14 Personalized Learning  | 2,686,000                | -              | 2,686,000                |
| Note 34 Internet Service   | 550,000                  | (550,000)      | -                        |
| Note 26 AVID - Great Schools   | 280,000                  | (280,000)      | -                        |
| PRELIMINARY EXPENDITURES FY15-16   | 38,764,000               | (16,741,000)   | 22,023,000               |
|  | 28,507,000               | (16,741,000)   | 11,766,000               |

|            |   |  | Preliminary<br>Amount | Potential<br>Adjustments/<br>Reductions | Revised<br>Amount   |            |  |
|------------|---|--|-----------------------|---|---------------------|------------|--|
|            |   |  |                       |   |                     |            |  |
| 67         |   | ARY BUDGET REDUCTIONS - FOR DISCUSSION             |                       |   |                     | 67         |  |
| 68         |   |  | 68                    |   |                     |            |  |
| 69         |   | fing Increases (Reductions)                        |                       |   |                     | 69<br>70   |  |
| 70<br>71   | Note 45<br>Note 45  | Elementary Schools Add: Teachers - 1 FTE           |                       | 55,000                                  | 55,000              | 70<br>71   |  |
| 72         | Note 45   | Middle Schools                                     |                       | 55,000                                  | 33,000              | 72         |  |
| 73         | Note 45   | Reduce: Teachers - 7 FTEs                          |                       | (385,000)                               | (385,000)           | 73         |  |
| 74         | Note 45   | High Schools                                       |                       | (383,000)                               | (383,000)           | 74         |  |
| 75         | Note 45   | Reduce: Teachers - 7 FTEs                          |                       | (385,000)                               | (385,000)           | 75         |  |
| 76         | Note 45   | Reduce: Clerical - 12 FTEs                         |                       | (300,000)                               | (300,000)           | 76         |  |
| 77         |   |  |                       | (,,                                     | (,,                 | 77         |  |
| 78         | All Other R   | eductions  |                       |   |                     | 78         |  |
| 79         | Note 15   | Performance Pay (APEX) - redirect funds            |                       | (3,200,000)                             | (3,200,000)         | 79         |  |
| 80         | Note 44   | Project GRAD                                       |                       | (100,000)                               | (100,000)           | 80         |  |
| 81         | Note 41   | Summer Bridge (50% reduction)                      |                       | (250,000)                               | (250,000)           | 81         |  |
| 82         | Note 43   | Reduction (approx. 10%) in timecard utilization    |                       | (233,470)                               | (233,470)           | 82         |  |
| 83         | Note 35   | Travel (out of county) - approx.                   |                       | (135,000)                               | (135,000)           | 83         |  |
| 84         | Note 38   | Central Office/System-wide - approx. 4-5 FTEs      |                       | (440,000)                               | (440,000)           | 84         |  |
| 85         | Note 21   | Extended Contract                                  |                       | (300,000)                               | (300,000)           | 85         |  |
| 86         | Note 36   | Food Costs   |                       | (9,000)                                 | (9,000)             | 86         |  |
| 87         | Note 42   | Additional Cuts TBD                                |                       | (444,530)                               | (444,530)           | 87         |  |
| 88         |   |  |                       |   |                     | 88         |  |
| 89         | Note 48   | Preliminary Budget Reduction Strategies            |                       | (6,127,000)                             |                     | 89         |  |
| 90         |   |  |                       |   |                     | 90         |  |
| 91         | Note 40   | Additional Revenue Needed to Fund FY16 Proposal    | 28,507,000            | (22,868,000)                            | 5,639,000           | 91         |  |
| 92         |   |  |                       |   |                     | 92         |  |
| 93         |   | TOTAL FY16 BUDGET PROPOSAL                         |                       |   | 440,781,000         | 93         |  |
| 94         |   |  |                       |   |                     | 94         |  |
| 95         | NOTE: Scenario above assumes continued funding of Mayor's \$2.87m annual Early literacy grant.                  |  |                       |   |                     |            |  |
| 96         |   |  |                       |   |                     | 96<br>97   |  |
| 97         |   |  |                       |   |                     |            |  |
| 98         | , , , , , , , , , , , , , , , ,   |  |                       |   |                     |            |  |
| 99         |   |  |                       |   |                     |            |  |
| 100        | intervention  | n, Balanced Calendar, Build Instructional Capacity |                       |   |                     | 100        |  |
| 101        | OTHER ITS   | TAKE FOR CONCIDERATION.                            |                       |   |                     | 101<br>102 |  |
|            | 102 OTHER ITEMS FOR CONSIDERATION:  |  |                       |   |                     |            |  |
|            | 103 Textbooks, Classified salary increases, BEP Reserve Positions, Workers Compensation for Certified employees |  |                       |   |                     |            |  |
| 104        |   |  |                       |   |                     | 104        |  |
| 105        |   | Increase from FY15 to FY16                         |                       |   | 15 006 000          | 105        |  |
| 106<br>107 |   | Percentage Increase                                |                       |   | 15,896,000<br>3.74% | 106<br>107 |  |
| 107        |   | i ercentage increase                               |                       |   | 3.74%               | 107        |  |

## NOTES TO BUDGET ANALYSIS OVERVIEW FY15-16 DRAF

- **Note 1:** These items represent payments previously made in advance thru budgetary savings that otherwise would have closed into fund balance. However, the lower unreserved fund balance level now necessitates that the debt portion be included in the annual operating budget. The DB payment can be absorbed in the existing base budget (based on projected expenditure levels).
- Note 2: Estimated increase to Transportation budget related to increase in riders, expansion of CMA, and homeless growth.
- Note 3: Step raises for eligible employees funded in part thru employee turnover estimates.
- **Note 4:** Represents contract extension to elementary principals from 226 to 255 implemented at mid-year FY15 (remaining portion to budget; annual cost at \$650k).
- **Note 5:** Reflects an increase in budgeted workers comp premiums (actual pmts approx. \$280k more than budget; increased by \$100k year before); net of \$180k needed to true-up budget.
- Note 6: Reduction in indirect costs (reduction in federal grant revenue) and other miscellaneous revenue items .
- **Note 7:** Revenue amount of \$250k represents gradual reduction in career ladder revenue and drivers education funding. The Gov. also proposed reduction of extended contract revenue (amounts to \$535k for KCS). Actual spending related to extended contracts is \$750k.
- Note 8: Budgeted at \$1.375m in FY15 (25% reduction in estimate for FY16).
- **Note 9:** Lack of available fund balance above the 3% requirement possibly prevents an appropriation in FY16. If FB levels are unavailable for FY16, then an amount would need to be transferred from an existing project (e.g. new HR/payroll system) into General Purpose.
- Note 10: Based on 120 students (K-1) at \$6900 per student. Plans would be to add two grades each year until complete at K-8 (actual amount per application).
- **Note 11:** Historically paid out of operating budget (but remains unbudgeted) from surplus savings in other areas. Budget constraints necessitate the amount to begin being budgeted. Fuel index payments are in the bus contractor agreement and are only necessary when fuel prices reach a certain level.
- Note 12: Majority of NIET TIF grant depleted effective end of FY15 (annual costs approx. \$5m-\$6m). Portion of TIF grant to be extended additional year.

  KCS will reduce the scope of the program (reduced number of schools); amount of \$0.85m to be programmed into the budget.
- Note 13: Amount of \$400k represents the projected annual KUB rate increase (could continue over next 3 years). FY14 utilities expenditures exceeded budgetary amounts by \$2.1 million (there is a likelihood that FY15 costs will exceed FY15 budgeted amount as well). As such, there is a need to significantly true-up the FY16 budget. Deficit of \$2.1m to be reduced due to anticipation of less harsh winter conditions as well as continued efforts in energy management initiatives.
- Note 14: Amount needed to program estimated recurring costs into the annual budget related to schools participating in PLE (devices \$2.00m, learning management system \$0.49m, maint. agreement \$0.32m, PD/Buck \$0.07; gross annual total is \$2.88 less \$0.20 already programmed in base budget).
- Note 15: In lieu of APEX bonus, redirect estimated amount which otherwise would be paid to close budget deficit to fund other initiatives. Anticipated APEX annual payments of approx. \$3.2m would need to be funded entirely from the General Purpose budget. An amount of \$1m is already programmed in (remainder funded previously thru IAF and TN TIF). State requires LEAs to implement a performance pay plan (amount could possibly be reduced in future years). Amount scheduled in the FY15-16 budget represents payouts for bonuses earned in FY14-15. APEX is currently being analyzed for a possible re-design.
- Note 16: Cost of providing an approximate 4% total salary increase (state and local portion of salary schedule) for certified employees.
- Note 17: Unbudgeted positions (21.4 teaching, 3 Asst. Principals, 2 EAs, 2.5 Central Administration), necessitated in part due to BEP requirements.
- Note 18: Potential increase associated with local tax revenue. Also, budget 'true-up' is necessary.
- Note 19: Estimated additional amount to budget for volunteer background checks (total estimated cost \$200k, with \$50k already budgeted).
- Note 20: Establish magnet allocation to CMA (approx. \$60k ea.) to treat consistently with other schools (Bearden Middle allocation included in MYP cost).
- Note 21: Represents approx. 40% reduction in extended contract initiatives.
- Note 22: Preliminary projections related to Property Tax of \$2m <u>budgeted</u> increase and Sales Tax <u>budgeted</u> increase of \$6.5m surplus.
- **Note 23**: KCS has rec'd approx. 4.35% of total state BEP allocations over last two years. The amount of \$1.9m is based on KCS' proportionate share of the State's projected BEP increase of \$43.8m. The \$4.37m amount for the salary component is based on the State's notification.
- Note 24: Gap between actual spending and budgeted amounts of \$220k (Discovery Ed content United Streaming; Content website management Schoolwires; Dell SAN annual maintenance). Effort being made to identify potential savings/reductions in other areas to absorb the cost.
- **Note 25:** Potential expenditures of \$497k associated with implementation of a MYP/ IB initiative for Bearden Middle and West High (includes 6 teaching positions, professional development/ training, textbooks, etc.). Portion of the cost (\$250k) potentially subsidized thru Great Schools Partnership.
- Note 26: AVID to no longer be funded by Great Schools Partnership.
- Note 27: Increase necessary to true-up the budget (to match budget with actual costs incurred).
- **Note 28:** Attributed to increases in system-wide copier utilization (more copies being made, outside groups utilizing copiers, etc.) at the school level. However, the item is up for bid so cost could potentially be reduced.
- **Note 29:** School Nutrition Fund reimbursements (additional amount required from General Purpose resulting from unpaid charges). Cost to be offset by additional amount funded by the Food Service Dept. via operating transfer/indirect cost charges.
- **Note 30:** Increase related to cost/demand for custodial supplies (\$450k), lawn mowing services (\$200k), and boiler insurance premiums (\$123k, premium rate increase, new campuses Northshore and Carter). Efforts being made to identify a reallocation/reduction within the maintenance budget in order to absorb the increase.
- **Note 31:** Incentive pay increase for substitutes working in hard to staff schools (estimated based on \$30k- \$50k additional per month at 10 months). This would result in an annual increase of \$300k to \$500k.
- Note 32: Budgetary increase in sick leave payout (FY15 budget of \$1.1m; actual of \$2.3m in FY14)
- Note 33: Requirement of two additional ESL teachers and seven interpreters (2 @ \$55k and 7 @ \$30k).
- **Note 34:** Estimate of \$550k needed to maintain internet services, IP voice deployment, etc. previously funded thru E-Rate discounts. Efforts being made to identify potential savings in other areas.
- Note 35: Estimated cost of employee out of county travel (does not include travel reimbursements for itinerant positions).
- Note 36: Elimination of food costs throughout the budget.
- Note 37: Portion of budget true-ups can be funded thru a base budget line-item transfer and employee turnover from unspent personal services accounts.
- Note 38: Represents elimination of four to five positions.
- Note 39: Represents an adjusted increase to fee waiver allocations (a reallocation methodology change in FY15; additional amounts granted to high schools).
- Note 40: Amount of \$5,639,000 reflects the remainder needed to grant a 4% average salary increase to certified employees. The estimated total cost of granting a 4% salary increase is \$10,015,000 (the State will fund \$4,376,000 of the amount, leaving a balance of \$5,639,000).
- Note 41: Reduction of approx. 50% in scope of Summer Bridge (\$500k funded in General Purpose, \$100 funded thru Great Schools Partnership).
- Note 42: Amount of reductions still needed to arrive at the requested budgetary amount (does not include unfunded requirements).
- Note 43: Implement timecard utilization protocol. General Purpose FY14 expenditures amounted to approx. \$2.36 million.
- $\textbf{Note 44:} \ \textbf{Slight reduction of budgeted payments for Project GRAD contracted services}.$
- Note 45: Reflects changes as a result of the school staffing calculation.
- Note 46: Amount represents the FY14-15 General Purpose adopted budget.
- Note 47: Represents the delta between estimated expenditures less projected revenue.
- Note 48: Represents the items identified for potential budget reduction strategies.